# Welcome!

9 Media & PR Insights & **Trends** Impacting Greater Miami & Miami Beach



# The pandemic-induced haze is starting to lift from the travel industry

Travel sentiment is high among North American travelers

- What Factor is More Important than COVID? Rising Costs and Inflation with Crime also a Rising Concern...
- High Demand Vs Resource Shortages



# **Insights** that are shaping the travel media landscape

- Outlets are spinning off, shutting down and/or reinventing themselves
- 5 Staffing models continue to lean on contractors and freelancers
- 6 Press trips take precedence over in-person events
- 7 Blurred lines between traditional media and influencers



\_nattyp TRAVEL TUESDAY: A FEW TIPS FOR FAMILY TRAVEL

Whether you're taking the whole brood on a long flight, heading to the slopes or looking forward to a city break, family travel requires a little extra planning.

Here are a few tips to make things smoother:

#### Book Early

Prices tend to climb the closer you get to your ideal departure date, especially if you're looking to travel over national holidays or March Break. Booking early—at least six months ahead—is a great way to save money, while securing the travel dates, times and location you want.

#### Travel light

While it's tempting to pack all of your family's creature comforts, try to resist. Not only could you get stuck paying extra baggage fees, but you'll also have to drag all that heavy cargo through the airport and then on to your accommodation. Call ahead to see what goodies are available at your destination (some places offer everything from toiletties and laundry services to book borrowing and cribs).







# **Example: Integrated Media**

**Natalie Preddie** 

Part Journalist- Part Content Creator







## **Topics Being Covered Today**

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### Sustainability – Eco and Economical



#### **Adventure Travel**



### **Family Trips**



### A Shift to Qualitative Measurement

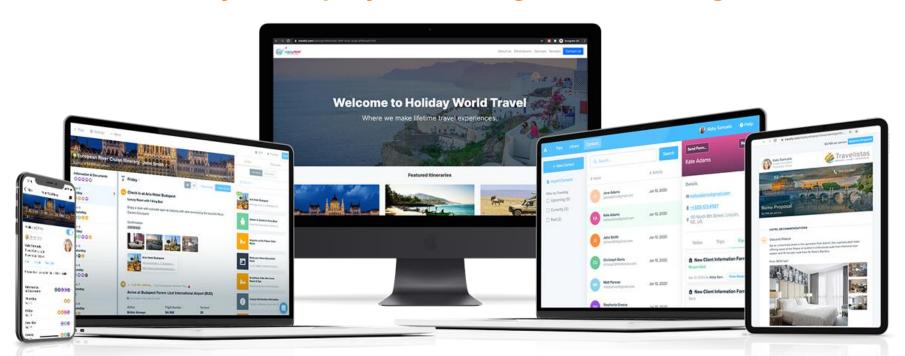




PR Tools to Maximize Marketing for Greater Miami & Miami Beach



# ITINERARY MANAGEMENT Travefy to Simplify the Visiting Journalist Program



PR Tools to Measure Results: Traditional & Social Media





### **Traditional Media**

Quantitative Measurement

- 1 What: Online UVM, Print Circulation
- 2 **How**: Muck Rack & other tools

Qualitative Measurement

- **3 What**: Key messages, focus, outlet
- 4 **How**: Qualitative measurement scorecard

### Scorecard

EARNED MEDIA SCORING SYSTEM											
Tier (Outlet Type)	Points	Type of Mention	Points	Key Messages	Points	Call To Action	Points	Tone	Points	Other	Points
Tier 1: Most Wanted Media List	30	Feature Story	30	3 or more statements	20	Call To Action	5	Positive	5	Value-added components (i.e. multiple partners are mentioned, client name is in the headline, there's a call to action etc.)	1 to 10
		Round-Up / Byline	20	2	15			Neutral	2		
Tier 2: Not on Most wanted Media List	20	Quote(s) only	10	1	10	No Call To Action	0	Negative	0		
TOTAL MAXIMUM POINTS POSSIBLE										100	



### Ravi Round The World

### **Social Media**



4.6K

83.5K

Reach















□ 149 □ 14.6K □





117



What: Impressions, reach, engagement

How: Klear

06/09/22

938

06/08/22



06/08/22

### **Social Media**

### **Our Handles**



VisitMiami



MiamiandBeaches



MiamiandBeaches



MiamiandBeaches



MiamiandMiamiBeach.com

### **Social Media Trends**

- Social Media Trends- Video Focused Content
- 2 Social Media Content Creators
- Personalization of The Brand-User Generated Content

### Social Media Trends-Video Focused Content



- Video has become the preferred method of content consumed on Social Media
- Typically, short bite sized forms of video have proven to be most effective
- The GMCVB has incorporated new and old video clips to create new video content for our platforms.
- TikTok has become a new focal point where we believe the majority of our social media video efforts will reside



# Differences between Influencers & Content Creators



Influencers: Capitalize their social media following to influence their following to buy a certain product from a brand.

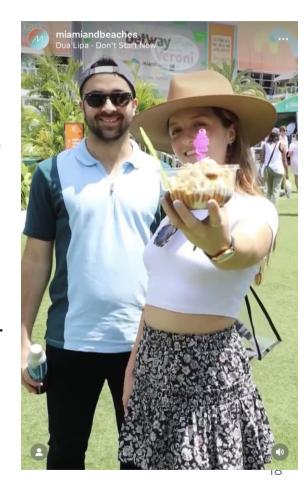
Content Creators: Influence following through content creation that both informs and entertains.

### **User Generated Content**



User generated content allows us to provide content that is way more personable than a standard image of a building, beach or ocean view.

Our audience is looking for an experience and the best way to showcase experience is by displaying the experience in action.



How to work with the GMCVB's Communication Team



### How to work with the Social Media department

- 1 Sharing
- Site Visits for new openings tag us or send footage
- 3 Social Media Collaborations



### How to work with the **Media Relations** department

- Media Leads: Contribute Content and Updates by responding to solicitations put out through our Media Leads
- Collaborate with the GMCVB on press visits by responding to media leads or inquiries from team
- Collaborate with the GMCVB on partner sponsored press visits



#### **MEDIA OPPORTUNITY**



Freelance Writer (Forbes, Thrillist and More) Seeks Host Accommodation Invitations to Breweries, Rooftop and Other Attractions in Exchange for Editorial Coverage - July 1-3

The GMCVB Communications Team is currently assisting Jared Ranahan, who will be visiting the destination (October 19-21) to do research for potential editorial coverage for Forbes (70,312,447 UVM), Thrillist (7,262,741 UVM), USA Today 10Best (1,248,625 UVM), and other publications, to highlight cool summer hangout spots and where to stay across Miami and Miami Beach.

The writer is seeking host accommodation – 1 room, 2 nights (July 1-3) – as well as **invitations to breweries**, **rooftops** and **other activities** for review in this coverage.

In exchange for hosting the writer, partners can expect to receive mention in potentially **Forbes**, **Thrillist**, **USA Today 10Best**, and **other** feature articles.

Offers for Media/Content Creators Visits						
Sign in to Google to save your progress. Learn more  * Required						
Email *						
Your email						
Type of Offer *						
Accommodation						
Restaurant						
Attraction						
Other						
Name of product offer (i.e. hotel name) *						
Your answer						
Description of product offer *						
Your answer						



4 Participate in-market Media Missions

5 Participate in the GMCVB's VIP Attraction Pass

- If participating in the Temptations Program, provide gift certificates to visiting media
- Submit calendar listings to Calendar@GMCVB. com for the website, media pitching, newsletters, etc.

### **Contact Us!**

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